

A Triple Service for American Business

The Business Builders is neither a financial organization nor a school, nor a vocational bureau, yet it has certain characteristics of all

The Business Builders functions as a financial organization in supplying American business institutions with capital for expansion. At the same time that the capital is being raised the Business Builders trains men for District Sales Managerships and other executive positions. . These men are placed with the client corporations as they are needed.

At the present time the Business Builders is supplying trained men and money to seven national corpora-

JAMES W. ELLIOTTS **BUSINESS BUILDERS**

Knickerbocker Building recond Street and Broads 12th and 13th Floore



The peak of correct ing is attained in this jaunty model which typifies September smartness, with a flair of originality that is re-freshing.

VOUMANS Founded 1862 581 Fifth Avenue Correct Hats for Men and Women



Mouquin



with us is more than a mere formal business transaction -in many cases it has been the foundation of confi-dence and friendship which have helped depositors in their financial affairs.

FULTON TRUST COMPANY OF NEW YORK

149 Broadway

Rigid Censorship.

The careful way that all Business Opportunity advertisements are investigated creates unusual confidence in these small want ads in The New York Herald and worth while results to advertisers.

Every Business Opportunity advertiser must submit three references (one from a bank) before they an place their ads in

THE NEW YORK HERALD

PRESIDENT PLANNING DEEP BUDGET CUTS

Government Expenses Will Be Kept Within Income by Drastic Slashing.

AIDS DIRECTOR DAWES

Garment Will Be Made According to Size of Cloth, Says Official.

ARMY IS HIT HARDEST

Supplies Will Be Disposed Of Rapidly to Prevent Further Deterioration.

Special Despatch to Tire New York Herald.
New York Herald Bureau,
Wes Hork Herald Bureau,
Wes blington, D. C., Sept. 6,
President Harding and Director of

the Budget Dawes have agreed to keep the Government's expenditures within its income. The President is said to have been gratified over the figures disclosed in the preliminary estimates of expenses for the next fiscal year. outgo from the Treasury will meet with favor among the American peo

President Harding's review of the preliminary Government expense estimate for another year was made aboard the Mayflower on a cruise. Director Dawes was one of the members of the party which accompanied the President.

showed substantial cuts under the spending of the current fiscal year, the Presi dent and Mr. Dawes are said to have concluded that still further reduction

The President has determined to back up Director Dawes with a firm hand

up Director Dawes with a firm hand in the drive for economy. In spots where reluctance was exhibited by department heads to meet the general demand for slashing down of expense bills, cooperation has been effectively installed and there was officially declared to be the most active spirit of getting together all ends of Government activity in effecting larger savings.

Neither the White House nor the Budget Bureau would disclose the totals shown by the preliminary estimates or even to suggest how large the savings will be on the basis of those figures. It is said the final figures are not to be submitted to Director Dawes until September 15. Until that time the budget officers of the different departments, acting under new orders, will engage in a sharp trimming of the preliminary figures.

While no official statement was also

wres.
While no official statement was au-

While no official statement was authorized concerning the cuts in expenses, the observation of one high official showed the determined attitude of the Administration. He said:

"We are going to make the garment according to the size of the cloth. We are going to do that only one way—that is by chopping and slashing everywhere possible."

that is by chopping and slashing every-where possible."

The Administration will soon be ready to amounce the conclusions of the Joint Committee on Reorganization of the De-partments and Burcaus. The programme undertaken by the committee is ex-pected to result in very substantial re-ductions in the Goverament's expenses by consolidating bureaus which now overlap in their efforts at multiplying costs.

THERE is enough concentrated extract in each of these little bottles to make a full quart of delicious non-alcoholic liqueur.

Imported from Nancy, France, in twenty flavors. Only 35 cents

"Original Recipes"

—our new booklet.

new booklet, free upon refree upon refre

Board and the Federal Purchasing Board.

Each is made up of one representative from each of the Government departments and independent agencies. The general purposes of the two boards were outlined by Mr. Dawes at the initial meetings to-day, and the groundwork laid for coordination in all Government purchases and sales. These two boards will function under the supervision of Chief Coordinator Smither of the new general supply organization within the Budget Bureau.

As soon as Government inventories are finished showing the surplus war stocks now on hand \$\pi\$ is expected the liquidation board will begin shaping its plans to convert into cash much of the supplies which are not needed for any current or future use. A large amount of the supplies on hand of certain kinds is gradually deteriorating in value and as a business proposition Government coordinators, it is said, will urge their disposition without more delay after lists are made showing the status of these supplies, and the probable future requirements of the departments.

HARDING REVIEWS RECORD OF HIS ADMINISTRATION

Continued from First Page.

priated for the second preceding fiscal year.

The labors of the Republican majority to lay a foundation for economic reconstruction and to reduce taxation deserve the utmost appreciation of the country. The habit of vast expenditure without proper consideration for results is the inevitable fruit of war. Our Government, for example, expended between five and six billion dollars, for the manufacture of aircraft, artillery and artillery ammunition.

To show for this expenditure it has

facture of aircraft, artillery and artillery ammunition.

To show for this expenditure it has been officially testified that less than 200 American-made airplanes or 200 American-made cannon ever weat into action on the fighting front of the war, while not more than 1 per cent of the ammunition expended by American artillery was, according to sane testimony, of American manufacture.

Approximately \$3,500,000,000 have been poured out under the direction of the Shipping Board; yet I have from the War Department the curious bit of information that only one vessel built by the Shipping Board ever carried any American troops to fight in Europe. This was a cargo boat, the Liberty, which according to the War Department records, in October, 1917, carried approximately fifty soldiers to Europe. These were the only soldiers according to the record, that were transported to Europe before the armistice in a vessel built by the Shipping Board.

According to the most conservative estimate which has come to me, the railroad administration has cost the Government between one and a quarter and one and a half billion dollars, and the end is not yet.

Such is a summary of some of the extravagances incident to war. It is gratifying to be able to say, therefore, that probably no other government in the world has during a similar period so drastically reduced expenditures as has the Government of the United States during the past two years on the insistence of the Republican Congress. Moreover, I am happy to assure you that the administrative departments are now in full sympathy with the programme of rigorous and unremitting economy, through which, I believe, we will be able during the next year to cover back into the Treesury so large a sum that the aggregate of taxation may be reduced to \$3.500,000,000 a year.

It should be remembered that the

duced to \$3,500,000,000 a year.

It should be remembered that the service of the national debt demands a billion and a quarter of dollars annually; that nearly a half billion dollars a year was appropriated for war risk insurance, vocational training, the maintenance of hospitals—in short, for the care of those suffering the disabilities arising from the war; and that approximately a quarter of a

the disabilities arising from the war; and that approximately a quarter of a billion dollars more is appropriated for pensions on account of earlier wars.

In short, half the present total expenditures of the Government arises from wars of the past. Similar burdens are imposed upon the taxpayers of other countries, and a well nign universal protest against a possible repetition of gigantic onflict gives rise to the common hope that the conference in November may lighten the burdens of both armament and taxation, not only for this but for other lands.

Almost without exception the gov-ernments of other countries are faced with great deficits. Their people not only suffer from the general business

The establishment of a veterans' bureau insures a consummation of those reforms in caring for our disabled men which were insugurated by executive order. We have established peace and are seeking to establish the generous production and profitable exchange of foodstuffs and commodities under the conditions of peace and corollary assurance of good wages and general employment.

In order that the Senate Finance Committee may devote its uninter-

Committee may devote its uninter-rupted attention to the permanent

The telephone call that saved \$250

NEW YORK home a owner telephoned us

ing outfit and report.

Total cost-nothing.

Total cost—5 cents. We sent a Heating Engineer to go over his heat-

As a result of that report the home owner took out his old wasteful boiler and installed an IDEAL TYPE A HEAT

MACHINE. Total saving in coal the first winter-\$250

Telephone or send a letter that will admit a Heating Engineer to your cellar. His report will cost you nothing; it may save a very large part of what you are spending for coal.

TO IT NOW WHILE THE FAMILY IS AWAY

AMERICAN RADIATOR COMPANY

Dept. C. 104 West 42nd Street Telephone: Bryant 3651

HARDING'S SUCCESS

Prosperity Coming,

Postmaster-General.

CLEVELAND, Sept. 6 .- Optimism, a pre-

OUTLINED BY HAYS

tariff and revenue measures, Congress wisely determined upon a thirty day recess. We may confidently hope, I am sure, that after the recess and before the end of the extraordinary session Congress will adopt both the tariff and taxation measures, and that along with these it will pass a bill to permit funding the debt owed us by foreign governments. This, I hope, will shortly be followed by arrangements under which the debtor countries will begin paying interest on their obligations.

Likewise I am confident that the bill facilitating the funding of the debt of the railways to the United States will become law during the extraordinary session, thus insuring a large and immediate demand for employment of men now idle.

Surveying the national situation as a whole, it is plain that we are working our way out of a welter of waste and prodigal spending at a most impressive rate. We have made much progress toward retrenchment and sreatly increased efficiency.

I have all assurance that thoughtful men and women throughout the country will appreciate what has been accomplished and sincerely support our efforts for yet more of accomplishment aiong the same lines.

Most sincerely yours,

Warnen G. Harring.

To Hon. Medill McCormick, United States Senate, Washington D. C.

Approximately \$3,500,000,000 have

Plans Rigorous Economy.

only suffer from the general business depression, unemployment, chaot'c exchanges and disorder in agricultural prices, but they carry very heavy burdens of taxation, which nevertheless is insufficient to meet the current expenditures of their government. We must not overestimate our good fortune and the prudence of our Congress, which permits us to balance revenue and expenditure at a time when deficits are the rule throughout the world.

mits us to balance revenue and expenditure at a time when deficits are the rule throughout the world.

We shall be greatly aided in a policy of progressively reducing expenditures by the budget law. Republican in origin, design, enactment and execution, it was the first of a series of measures placed on the statute books at the present extra session of Congress, but I do not hesitate to say that in ordinary times it alone would have been considered a highly creditable chief product of a year's legislative programme.

Yet in time of such legislative activity as the present it is only one among many measures of the first importance to be enacted. It was quickly followed by the enactment of the immigration law, calculated both to limit the inflow of population during a period of depression and to hasten the day when we may effect the true Americanization of all new tomers to our shores.

The series of measures looking to the amelloration of conditions in the great agricultural industries would, in other times, have constituted a striking legislative product of a year's session. These include the law for the control of the packing industry, the act for the regulation of grain exchanges and the law for the control of other product of a year's session of credits to farmers through the War Finance Corporation, to enable them to carry their crops until the markets will absorb them.

The establishment of a veterans' bureau insures a consummation of those reforms in caring for our dis-

Union Demand for 25 Helpers Cut to 2; Strike

LIVERPOOL, Sept. 6. - The Mersey boilermakers using oxyacetylene burners laid down their tools to-day in consequence of a notice by the employers that restrictions as to the use of these

restrictions as to the use of these burners previously imposed by the boilermakers' society no longer would be observed.

The boilermakers' union demands that twenty-five men stand by each burner, while according to the employers only two are needed.

FOUR A.W.O.L. MEN **ALARM FRENCH COPS**

Deserters From American Army on Rhine Cause Excitement.

Special Cable to THE NEW YORK HERALD.
Copyright, 1931, by THE NEW YORK HERALD.
New York Herald Bureau.
Parts, Sept. 6.
Wild stories of how four deserters from the American Army of Occupation, in a stolen army automobile, terrorized the region between Dijon and Paris during the last three days, were exploded to-day by the arrest of the culprits near Troyes, where the automobile stailed

CLEVELAND, Sept. 6.—Optimism, a prediction that prosperity is coming and an appeal to American business to "carry on" constituted the chief note of an address delivered to-day by Postmaster-General Will H. Hays to the National Association of Life Underwriters here.

Mr. Hays also undertook to give an account of the stewardship of the Administration of President Harding. He also told what he was trying to accomplish in his own department. Then he declared:

ready were nervous because of a series of holdups. The reputation of the Americans rapidly took on the blackess complish in his own department. Then he declared:
"All together, we look to the future with great hope. The fact is, of course, that there is ahead the greatest era of

The "bandits" did not hesitate to prove their identities. They were Eugene Abell of New Jersey, John Gude of Duquesne, Pa.: Fred Dumont of Wisconsin, and Carroll Day, an American subject of the army grayes register. that there is ahead the greatest era of expansion and prosperity the world has een. Every one knows this, and anly question discussed is when it start. There is a lot of business is really sick, still staggering with shell shock of war and the debauch extravagance, but there is a good deal more that is merely malingering. I have full appreciation of the difficultien but I have no use for commercial slackers. We are not in a period of hard times. We are not in a period of hard times. We are in a period of soft times going. Prosperity is coming—it's time to go out and meet it. I cay continually for the common sense of courage and confidence, and I declare again and shall continue to insist that we have less Thou shalt not, and more of 'Come on, let's go.'"
Following this line, Mr. Hays said his many trips about the country of can employed in the army graves regi-

can employed in the army graves regis-tration service at St. Ouen near Paris. The three others had given Day a lift in the car when they were on their eventful trip.

They explained that they wanted to have a few days in Paris, and intended to return to Coblenz to-morrow. They will be turned over to the Coblenz au-thorities.

VICTIMS OF THE ZR-2 TAKEN TO PLYMOUTH

By the Associated Press.

HULL, Sept. 6.—The bodies of the
American victims of the ZR-2 disaster Following this line, Mr. Hays said his many trips about the country of late had convinced him that "the man-hood and womanhood of America is sound." He found everywhere the same evidence of hope. "It is a great country." he declared; "and it is all ahead of us."

He called on all well wishers of the his many trips about the country of late had convinced him that "the manhood and womanhood of America is sound." He found everywhere the same evidence of hope. "It is a great country." he declared: "and it is all ahead of us."

He called on all well wishers of the Government to listen to the call to "Carry on, Americans!" He urged them to find the reason for discontent and meet it squarely, to find exact justice and demand it for all men and to look each one for his own industry, thrift and moral responsibility.

Reviewing the work of the Administration in its first six months. Mr. Hays said the keynote of President Harding's purpose and policy was to bring about a "return to normalcy." He said that the higher laws that work for the world's good had put in the White House "exactly the personality that was needed to lead the country away from the turbulent passions of the American and to the arrival of the Dauntless at New York.

Franklin Simon & Co.

A Store of Individual Shops FIFTH AVE .- 37th and 38th Sts.



TODAY

A New Importation of

PARIS GOWNS FOR MADAME

Of Crèpe de Chine-Hand-Made and Handsomely Beaded

69 50

Measured in Terms of Fashion and Quality, the Price Would Be More Than \$100.00

Maris gowns from Telise Tincluding models of crêpe de chine with the new long waistline initiated by the latest Paris openings. Brown, navy blue or black; beaded in jet or gold.

Exclusive with Franklin Simon & Co. in New York

FRENCH GOWN SHOP-Third Floor

AUSTRIANS CHECK MAGYAR INVADERS

Battle Under Way Southeast of Vienna-Civilian Population in Flight.

Special Cable to THE NEW YORK HERALD. VIENNA, Sept. 6 .- A regular battle is under way between Austrian detach-ments and about 3,000 Hungarian sol-diers and insurgents who invaded former Hungarian territory at Kirachsehlag, southeast of Vienna.

Fears were expressed to-night that Fears were expressed to-night that the Socialist workers of Austrian indus-trial districts, who have become infuri-ated against Hungary, will go into armed action. According to reports from authoritative sources there is hardly any doubt that the west Hun-carian adventure is only the first atgarian adventure is only the first at-gramme, tempt of the Hungarians toward the ing buoys,

estoration of Hungarian integrity and

the monarchy.

The recruiting of franc-tireurs has been in progress for weeks with the silent toleration of the liungarian Government under the direction of the leading legitimists. It was intended to result 30 000 men which were forced. only intended for the defence of western Hungary but also for an invasion of old Austrian territory, which was expected to bring about a reactionary Austrian

MORGAN IN SCOTLAND; NOT GOING TO GERMANY

Company Denies Reports Financier Is in Berlin.

Reports to the effect that J. P. Mor-

gan had been in Berlin cabled from Bersoutheast of Vienna.

The Austrians, who had two killed and twenty wounded, were able to hold their positions. The civil population fied in panic. Reenforcements are on the way and the fight is still continuing.

Hungarian artillery bombarded Oberginnersdorf, which also is on old Austrian soil. Great excitement prevails in Vienna over the unprovoked attack.

Vienna has decided to protest again to Budapest and also to notify the Allies that it considers the invasion imminently dangerous to the whole central European system as established by the peace treaties.

According to the bankers, the only explanation for the circumstantial report is that either the bankers mentioned in the supposed negotiations or the newspaper correspondents who wrote the despatches have been imposed

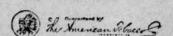
MINE LAYERS TO LAY BUOYS.

WASHINGTON, Sept. 6 .- Navy mine lay ers are to be used as life saving c Administration officials said to-day

SENUINE DURHAM

tobacco makes 50 good cigarettes for

We want you to have the best paper for "BULL." with each package a book of 24 leaves of BILLAthe very finest cigarette paper in the world.



"THE PARIS SHOP OF AMERICA"

USUAL SCHEDULE OF BUSINESS HOURS WILL BE RESUMED, BEGINNING TUESDAY

New Location Will Be Fifth Avenue at 56th and 57th Streets-

Offer in Removal Sales, this day, the following notable groups including many styles suitable for Autumn wear.

(Sizes and colorings are limited, it is therefore well to respond promptly)

-Daytime Dresses

Formerly to \$175 at \$55

Street, afternoon and informal styles of serge, twill, crepe, satin, taffeta and lace, including

many dark colors, suitable for wear now -Tailored and Costume Suits

Formerly \$150 \$55 \$75 to \$325 at Dark shades of piquetine and twill, many handsomely embroidered and braided styles broken sizes.

Dance Frocks and-Evening Gowns

Formerly \$50 -\$75 Many youthful styles particularly suitable for

the School or College Girl.

Day Coats and Wraps-Formerly \$145 \$65 \$5

Of velour, duvetyn, Canton crepe and pique-tine, with and without trimmings of caracul, monkey fur and lynx, mostly dark shades.

Silk Coat Sweaters at \$25

Formerly to \$20 Remaining styles

in slip-over and smart coat effects, in-

-Remaining Sports Apparel at Final Prices-

Sport and Day Coats at \$28 Formerly to \$95-Odds and ends

from various lines of jersey, mixtures and other materials, including a few remaining styles in black satin. Blouses at \$5-\$6.50-\$8.75

Formerly to \$25-Sheer effects in

batiste, voile and lingerie with trim-mings of real laces and hand-drawn

frills-Tailored effects in light shades

of crepe de chine.

Formerly \$45 to \$60 - An extensive range of pure silk sweaters in tuxedo effects in plain or novelty weaves, in a full range of fashionable shades, as well as navy and black.

Wool Sweaters at \$5 to \$10

cluding many styles in dark rich color-ing, suitable for Autumn sports wear.

-Many Wonderful New-Bags-Pocket-books-Vanities and Novelties are included in this Sale, today at \$10-\$15-\$20-\$25

Formerly \$25 to \$85

Styles suitable for shopping, afternoon and evening wear, consisting of plain and brocaded velvet, moire, bengaline, faille, duvetyn, pin seal, wairus and new striped auto leather all these with the exception of the draw-string styles have mountings of sterling silver, 14k gold and shell smartly fitted and richly lined.

Pre-Removal Prices on Fashion Furs-

(As many of the fur pieces advertised are not in duplicate, we suggest

Fur Coats and Wraps \$1500 Alaska Seal Wrap \$795 \$1050 Choice Hudson Seal Cape \$500 (Australian Opossum collar and revers) \$1350 Choice Hudson Seal Wrap. \$650 Australian Opossum collar \$850 Kolinsky Squirrel Wrap ... \$450 \$675 Gray Squirrel Short Cape. . \$325

\$450 Hudson Seal Coat

Fur Neck Scarfs \$195 Choice Baum Marten Scarfs \$125 (Double skin effects) \$95 to \$125 Choice Baum \$65, \$85

Marten Scarfs. \$65 (Single skin effects) \$125 to \$145 Choice Kamchatka Fox, Taupe Fox and Taupe Lynx Scarfs \$58, \$65 \$75 Choice Dark Stone Marten \$295